

HUBBARD COMMUNICATIONS OFFICE
Saint Hill Manor, East Grinstead, Sussex

HCO POLICY LETTER OF 17 JUNE 1970

Remimeo
All Orgs,
Scn and
SO

Issue II
[Excerpt]
URGENT

OIC CHANGE – CABLE CHANGE

(Effective for the week beginning 24 July 1970 and ending for first report 30 July 1970 and continuing thereafter.)
(Cancels HCO PL 29 Mar 70, Tech and Qual Stats.)
(Amends HCO PL 30 Sept 65, Statistics for Divisions.)

Qual Stats are revised as follows:

QUALIFICATIONS DIVISION

Qual Sec and GDS:

1. The amount of money paid for student training into the org for a certificate course. (All solo excepted.)
2. The number of creditable success stories turned in less 2 points for every no-story and less 2 more points for every ethics action taken on a student, pc or staff member.

Dir Exams:

1. 1 point for every non F/N Examiner Report. (It being understood that an Examining Report is done after every session.)
2. 10 points for every uncertain or flunked student. (It being understood that students are given meter checks by Examiner and spot Exams for every theory or practical completion.)

Note: Each of the 2 Examiner stats loses 100 points for each proven instance of evaluation, invalidation of students or pcs by expression or statement by the Examiner, instances of penalty to be decided by Qual Sec, Div 6 Sec and a third member agreed upon by the two.

Dir Review:

1. Errors discovered and corrected in pcs' folders, 1 point for each plus 10 points for each student completed with VGIs.
2. Number of falsely signed off items on Div IV checksheets corrected in Cramming.

Cramming Officer:

See No. 2 Dir Review.

Staff Training Officer:

1. GI divided by the number of people.
2. Course completions by staff members.

Qual Consultant:

1. Number of staff, students and pcs spotted in the org during week with BIs.
2. Number of BIs routed or handled.

No Qual C/S Stat as there now isn't one.

Review Auditor:

1. Errors discovered and corrected in pcs' folders, 1 point for each.
2. 10 points for each pc completed with VGIs.

Dir C & A:

1. Number of classifications rejected by reason of inadequate case gain or false representations.
2. Number of awards refused by reason of inadequate hours or abilities for the level not attained.

It will be noted that these statistics reflect the original design of Tech and Qual and do not favor "Quickie Grades" for pcs, inabilities in auditors, unpaid staffs or an ARC Broken field.

Accuracy in compiling these stats, posting them weekly where they can be seen and managing on the basis of these is a survival factor in an org.

LRH:nt.ka.rd

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L. RON HUBBARD
Founder

[Excerpted from HCO Policy Letter of 17 June 1970, Issue II, OIC Change—Cable Change. A complete copy is in Volume 1, page 359.]

[Amended by HCO P/Ls 5 February 1971 Issue V, *Org Gross Divisional Statistics Revised*, page 22, and 5 February 1971 Issue III, *FEBC Executive Director Org GDSes*, in the 1971 Year Book.]